



Webinar Agenda

- 1) Introduction
- 2) Accounts Payable Process
 - Typical Process Variants
 - As-is Process
- 3) Process Mining on Accounts Payable
 - PO Penetration
 - Cash Discount
 - Duplicate Payments
 - Automation
 - Invoice Processing Lead Times
- 4) Summary
- 5) Q&A

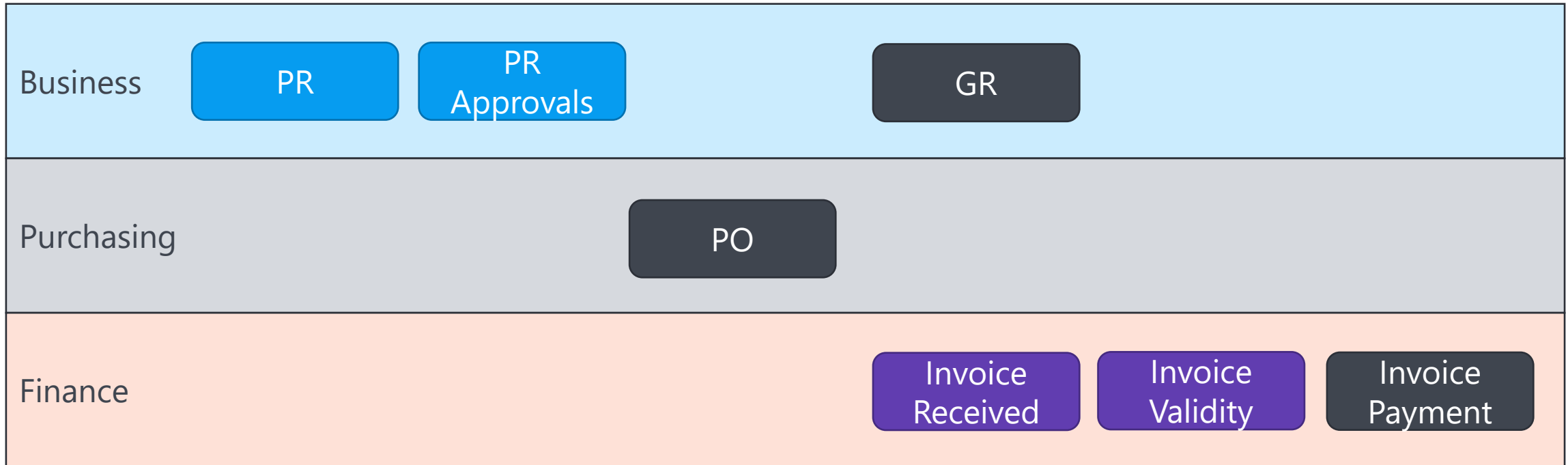
Accounts Payable Process

Indirect Purchasing

Shopping cart
(such as Ariba, SRM)

ERP backbone
(SAP, Oracle etc.)

Invoice Management
(such as VIM, Basware etc.)



Direct Purchasing

Shopping cart

ERP backbone

Invoice
Management

Business

Requirements

Purchasing

PO

Warehouse

GR

Finance

Invoice
Received

Invoice
Validity

Invoice
Payment

Purchasing without/late PO

Shopping cart

ERP backbone

Invoice Management

Business/Warehouse

GR

Purchasing

PO

PO/Invoice Approval

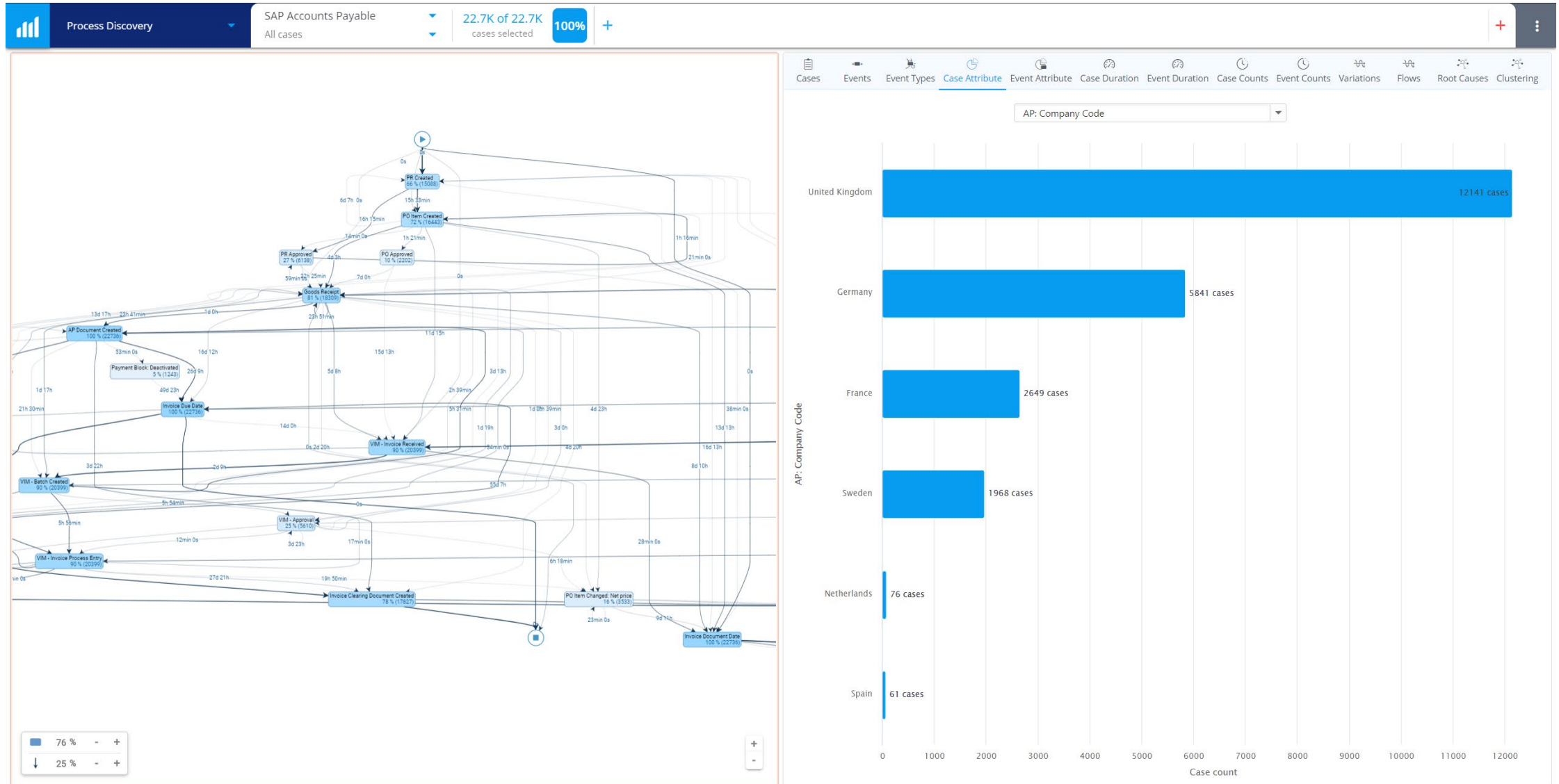
Finance

Invoice Received

Invoice Validity

Invoice Payment

As-is Process



Process Mining on Accounts Payable

Utilizing Cash Discounts

- **Why**
 - Saving millions of €s by paying the lowest prices
- **What**
 - 60net / 30days 1% / **15days 3%**
- **How**
 - Process mining model to provide insights
 - QPR Cash Discount Dashboards

Duplicate Payments

- **Why**
 - Avoiding payments on not wanted invoices & saving large amounts of money but especially efforts/rework
- **What**
 - Same invoice **NOT** paid twice
- **How**
 - Process mining model to provide insights
 - QPR Duplicate Payment Dashboards

Automation

- **Why**

- Minimizing manual efforts where not needed
 - => AP Resources can be focused on value adding topics

- **What**

- **RPA/Workflow** automation for operations

- **How**

- Process mining model to provide insights
- QPR Automation Dashboards

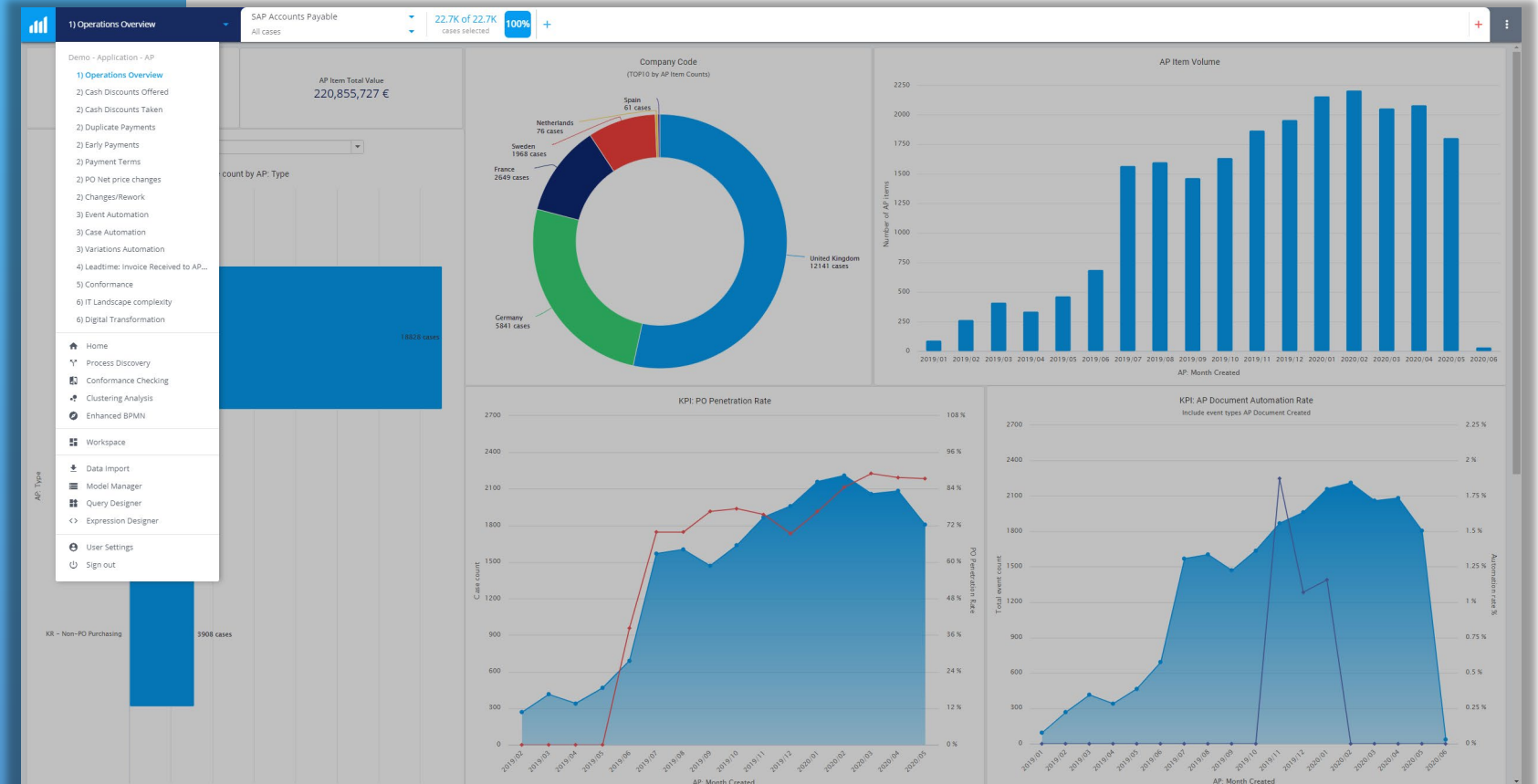
PO Penetration Rate

- **Why**
 - Minimizing maverick purchasing & increasing compliance
- **What**
 - Driving **usage of POs** (*not just late POs*)
- **How**
 - Process mining model to provide insights
 - QPR PO Penetration Dashboards

Invoice Processing Lead times

- **Why**
 - Having agile & mature AP process where BPI makes impact
- **What**
 - Less **process deviations** (and **variations!**)
- **How**
 - Process mining model to provide insights
 - QPR Lead time Dashboards

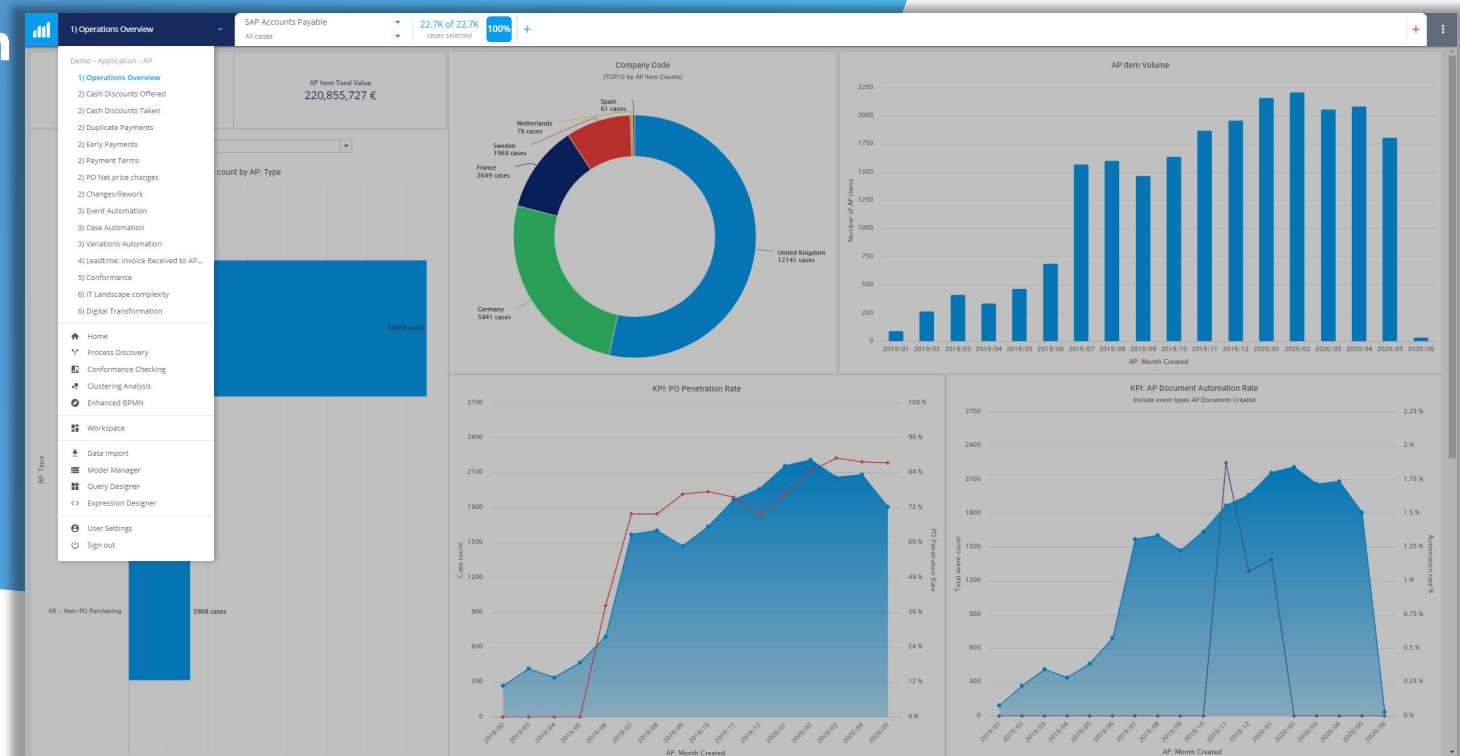
QPR AP Application



Summary

Summary

- Compliant Process Variants vs As-is process
- Business benefits
 - Cash discounts, Automation, No duplicates, PO Penetration, Mature Process, Lead times, Maverick purchasing,...
- QPR Accounts Payable -Application



Questions & Comments?



- The recording will shortly be available from our website:
 - www.qpr.com/webinar/process-mining/accounts-payable-process

We will also send these presentation slides and the webinar recording link to your emails soon.

- How to reach us?

Fill out the contact form at: <https://www.qpr.com/contact-us>

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