

## Comprehensive solution that helps you do what it takes to make a difference

"If you can't measure it, you can't manage it. If you can't manage it, you can't improve it."
- Dr. Robert Kaplan & Dr. David Norton

### Make bold decisions with confidence

In order to stay ahead of today's rapidly changing market conditions, organizations need to base decisions on reliable and accurate data. Unfortunately, the right information is often unavailable with data fragmented across a multitude of unconnected tools such as ERP and CRM systems or Excel tables. To help achieve a holistic understanding of the current state of business, QPR offers an automated solution that gathers and consolidates data in error-free reporting that is always upto-date.

#### Software that provides insight

QPR Metrics entered the market as the first Balanced Scorecard software in the early 90s. Today, QPR supports all organizational levels in continuously meeting their performance targets by providing insight. Easily customizable dashboards and KPls can be used for planning, monitoring and reviewing strategy execution, operational effectiveness, business process performance, initiative management and risks. Strategic objectives and KPls can be cascaded down to individual employees. The QPR web-Portal is an ideal tool for communicating and collaborating on actual performance and corrective actions.

#### Join the winners

QPR's excellence in performance management is showcased in the numerous customer implementations that have won the Palladium Balanced Scorecard Hall of Fame Award from Kaplan and Norton or the Overall Performance Management Leadership Award from Ventana Research:















#### **Key Benefits**



Know current state of business



Support for strategy execution



Proactive actions & decisions



Improved management control



Consistent, error-free reporting



Fast to implement, easy to use and maintain





#### **QPR Performance Management solution**

















"With QPR, Ashghal now has an executive dashboard second to none in delivering strategic insight in an appropriate fashion, so that executives can easily interpret the performance, risk and the current status of strategy execution in order to make the right decisions."

Mark Ranford Advisor of Planning & Quality Department Public Works Authority of Qatar



## **Smart reporting enables smart decisions**

Dashboards can be visually designed and customized as needed with embedded objectives, KPIs and actuals for a wide variety of purposes such as risk management, initiative management or process performance management.

QPR Metrics supports hierarchical dashboards and scorecards where objectives can be cascaded top-down from corporate level to individual employee. Data in return is automatically collected and aggregated from lowest level scorecards up to management level dashboards.

QPR Metrics shortens performance reporting cycles by automating data collection and report generation. Data input can also be performed manually for qualitative KPIs through the QPR web-Portal. Reporting can be customized to target audience and exported to MS Office tools or digital Briefing Booklets. KPI actuals are offered in various graphical formats: pie charts, radar charts, heat maps and more.

# Furthermore, performance management can be further complemented with QPR's Strategy Execution solution or Quality Management solution for optimal alignment between performance objectives and KPIs with strategic objectives and quality targets.

#### Contact us to find out more

**QPR Software Plc** (Nasdaq Helsinki) provides solutions for strategy execution, performance and process management, process mining and enterprise architecture in over 50 countries. Users of QPR Software gain the insight they need for informed decisions that make a difference. With 25 years of experience, 2 000 customers and over a million licenses sold, QPR's products are highly regarded by industry analysts and customers alike.

Dare to improve

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To find a reseller in your own country or region, please visit: www.qpr.com/partners/find-local-reseller

#### **Unlike other vendors**

QPR Metrics is robust with a powerful calculation engine that can be used for any kind of performance reporting.

The QPR Metrics Add-On, QPR IntegrationPlatform, brings patented technology for the consolidation and refinement of data. This technology can extract data from different source systems to construct end-to-end processes and consolidate process performance data for reporting.



